

**ASSESSMENT # 3**

**Total Marks: 30**

**Answer the following Questions:**

1. Outline the main tasks that a performance management team is expected to perform. 4
2. What are the main objectives which a performance management team wants to achieve? 6
3. What is the relationship between motivation and personal effectiveness? 6
4. "The good managers must possess effective problem solving and conflict resolution skill". Discuss. 6
5. 'Rewarding is essential for motivation'. Which types of incentives would be most suitable for the following workers 3
  - a) A cleaner
  - b) A sales person
  - c) A nurse
  - d) A shop assistant
6. Some types of incentives are mentioned below make separate lists for financial and non financial incentives: 5

Good wage, bonus payments, good working environment, responsibility to make decisions, fringe benefits, promotion opportunity, being praised for good work, commissions varied and interesting work, extra payments for over time, long term contract, feeling challenged by the work.