

ASSESSMENT # 3**Total Marks: 30**

Answer the following questions:

Q: 1: Short Questions.

(15)

- I. Describe Maslow's Classic Hierarchy of Motivational Needs.
- II. Outline the responsibilities of a manager during the talent review meeting.
- III. Give some examples of competency-based pay.
- IV. Outline the elements which should be included in an individual's talent profile.
- V. What are the three components for conducting a talent assessment?

Q: 2: What are the differences between Herzberg's motivational and maintenance factors?

(7)

Q: 3: Outline the various management techniques to reward and motivate the high performers of an organization.

(8)